

Medical Waste Services

Falcon Affiliates Targeted Industry

Industry Overview

- Provides services related to the collection, transfer, treatment and disposal of medical waste
- Market Size: ~\$2.5 billion
- Growth Rate: ~4.8% CAGR (2018E-2023E)
- SIC Code(s): 4955
- NAICS Code(s): 562211

Industry Highlights & Falcon Value Add

- Growing demand for healthcare due to aging population
- Tighter regulation driving outsourcing by small, medium, and large-quantity generators
- Contract-based revenues
- Rapidly consolidating market that allows for add-on acquisitions with abundant synergies
- Expertise in M&A that can be used to support consolidation
- Experienced industrials investor

Key Services

Collection

Transfer

Disposal

- Hospitals
- Doctors' Offices
- Pharmacies

- Segregation
- Inspection
- Washing

- Incineration
- Autoclave
- Landfill

