



FALCON

AFFILIATES



Falcon is actively seeking new investments to expand its **Industrial Growth & Services ("IGS")** platform

During these unprecedented times, Falcon remains ready and able to partner with family-owners, founders/entrepreneurs, and management teams of industrial businesses to achieve their strategic, operational, and financial goals. Falcon has a long-term perspective and unique flexibility to deliver creative capital solutions in today's uncertain marketplace. We are eager to help industrial businesses not only endure, but thrive and grow, through challenging environments.

We are currently focused on growing our Industrial family of **Distribution, Services, and Maintenance** businesses in the following areas:

- Heavy-Duty Truck Parts & Services
- HVAC Repair & Maintenance
- Mechanical Equipment Breakage
- Pool Services & Replacement Parts
- Weighing and Measurement, Testing, & Instrumentation
- Pumps, Valves & Fittings (PVF)
- Vehicle Collision Repair
- Facility Management Services
- Environmental, Sanitation, & Safety/Inspection

Additional Criteria:

- Revenue of \$20-\$100 million (lower for add-ons)
- EBITDA of \$2-\$12 million
- Located in the Southeast, South, Mid-Atlantic or Texas

Please reach out for additional information or to discuss potential opportunities.

-Will, Joe and the Falcon team

Falcon Affiliates is affiliated with a family office based in Richmond and Tampa. With a partnership approach, Falcon has a history of working with dynamic companies and entrepreneurs.



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