



FALCON AFFILIATES



The best way to predict the future is to create it - Abraham Lincoln

Portfolio Company News

2021 has been a year of growth across our portfolio, from innovative new products to geographic expansion. We anticipate a strong finish to the year!

Tidewater Fleet Supply & TNT Parts

We have continued our southeast expansion, opening three locations under the TNT banner in the past 24 months, including two in 2021 (Northeast Atlanta area and Orlando). From these locations, we will be better positioned to take care of and service our customers. Read more [here](#).

Trilogy Communications

Trilogy continues to be a market leader in developing innovative radio frequency (Rf) solutions for large, sophisticated enterprise-level communications networks and is excited to announce the official certification of a UL2196 high-temperature plenum cable capable of withstanding heat of 1,850° for two hours. The development and commercialization of our Redi-Comm Hi-Temp cable improves communications capabilities for first responders and will contribute to making buildings and public spaces safer. Read more [here](#).

We are looking to build our IGS Platform

Falcon Industrial and Business Services Focus

Falcon is an active and engaged family office-based investor with a specific focus on Industrial and Business Services and Distribution companies. Our Target Areas include:

Target Areas

- Heavy-Duty Truck Parts & Services
- Mechanical Equipment Breakage
- Weighing, Measurement, Calibration
- Vehicle Collision Repair
- Environmental, Sanitation & Safety
- HVAC Repair & Maintenance
- Outsourced Business Services
- Pumps, Valves & Fittings (PVF)
- Facility Management Services
- Testing, Inspection, Compliance

Our Investment Criteria include:

<u>Company Size</u>	<u>Geography</u>
➤ Revenues \$25 - \$125 million	➤ Southeast
➤ EBITDA \$3 - \$15 million	➤ South
➤ No minimum for add-ons	➤ Mid-Atlantic
	➤ East
	➤ Midwest

If you have any current and/or future opportunities that could be the right fit, or if you would like to learn more about Falcon, please contact us using the information below.



Email: info@falconaffiliates.com | Website: <http://falconaffiliates.com>
919 East Main Street, Suite 1050, Richmond, VA 23219 | (804) 716-1785

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