



## **Melink Corporation Acquired by Falcon Affiliates and Melink's Executive Management Team**

**December 11, 2024**

CINCINNATI, OH – Melink Corporation, a nationwide provider of essential commercial facilities maintenance services including HVAC Test & Balance, building commissioning, and energy efficiency solutions, is pleased to announce it has been acquired by Falcon Affiliates in partnership with Melink's executive management team.

The acquisition combines Melink's nationwide technician network and proprietary technology with Falcon's expertise in scaling businesses, creating a platform for continued rapid growth. Falcon plans to invest in Melink's technician network, training programs, product and service offerings, and data analytics to set a new standard for excellence in the facilities maintenance and inspection services industry.

Eric DiNardo, Chief Executive Officer of Melink, said: "Partnering with Falcon marks an exciting opportunity for Melink. We are well positioned to pursue the next phase of growth, enhancing our ability to better serve our customers and expand our footprint."

Joel Geiman, Chief Operating Officer of Melink, added: "At Melink, we have always prioritized delivering outstanding results for our customers. Our partnership with Falcon brings the additional resources and strategic support needed to further expand our capabilities and innovate for the future."

Keith Irvine, Managing Director at Falcon, commented: "Melink represents the kind of forward-thinking, mission-critical business that aligns perfectly with our strategy of driving transformative growth. By enhancing Melink's technology, expanding its capabilities, and empowering its team, we are positioning the Company to lead the market and set new benchmarks for service, innovation, and operational excellence in the facilities services industry."

Will Krusen, President of Falcon, added: "Melink's strong culture and leadership team, coupled with its nationwide service footprint and proven ability to help customers manage complex energy and building needs, are truly unique. We are excited to partner with Eric, Joel, and the entire team at Melink to accelerate the Company's already impressive trajectory."

INB NA provided senior debt financing, and Merion Investment Partners provided subordinated debt and equity to support the transaction. Williams Mullen PC served as legal advisor to Falcon Affiliates. Melink was advised by EdgePoint and Katz Teller PC.

### **About Melink Corporation**

Headquartered in the Cincinnati, OH, metro area, Melink Corporation is a pioneer in facilities management and energy efficiency for commercial and industrial buildings. With over 35 years of experience, and a nationwide network of highly skilled technicians, Melink is known for helping businesses reduce energy costs, improve building performance, and foster sustainable operations.



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### **About Falcon Affiliates**

Falcon Affiliates is a family-office based investor that seeks to invest in, grow, and build great businesses. Falcon focuses on acquiring mission-critical B2B service-driven businesses that have a strong culture of serving their associates and customers. In partnership with management teams, Falcon collaborates to develop, transform, and elevate companies – and their people – to achieve their fullest potential through strategic growth, continuous learning and improvement, and operational best practices.



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For more information, please visit: [falconaffiliates.com](http://falconaffiliates.com) or contact:

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